

**SHARE OF AUDIENCE REPORT**totalbeauty  
MEDIA GROUP

This chart uses Web traffic from readers on TotalBeauty.com to rank the top 300 brands from over 1,400 on our site.

As of July 2012			
Rank	June Rank	Brand	SOA
1	1	L'Oréal	2.44%
2	2	Olay	2.31%
3	3	Neutrogena	2.00%
4	4	MAC	1.93%
5	5	Clinique	1.80%
6	6	Revlon	1.48%
7	7	Garnier	1.44%
8	10	Avon	1.21%
9	14	Dove	1.16%
10	9	The Body Shop	1.10%
11	11	Estée Lauder	1.05%
12	12	Lancôme	1.04%
13	13	Aveda	1.00%
14	8	Aveeno	0.99%
15	16	Maybelline New York	0.97%
16	17	Redken	0.97%
17	19	Sally Hansen	0.95%
18	18	Mary Kay	0.94%
19	15	Arbonne	0.93%
20	24	Pantene	0.87%
21	32	Physicians Formula	0.83%
22	25	Herbal Essences	0.83%
23	26	Kiehl's	0.82%
24	20	Chanel	0.81%
25	22	Suave	0.76%
26	23	Paul Mitchell	0.76%
27	21	Clarins	0.74%
28	27	CoverGirl	0.68%
29	31	Origins	0.64%
30	105	Stila	0.64%
31	29	Victoria's Secret	0.63%
32	138	Kate Somerville	0.61%
33	34	philosophy	0.61%
34	44	Conair	0.60%
35	30	Nu Skin	0.60%
36	35	Clairol	0.57%
37	64	NARS	0.56%
38	37	Aussie	0.56%
39	33	Shiseido	0.56%
40	38	TIGI	0.55%
41	41	St. Ives	0.53%
42	28	Dior	0.52%
43	48	E.L.F.	0.51%
44	42	Almay	0.51%
45	43	Smashbox	0.51%
46	47	Patricia Wexler M.D.	0.49%
47	45	Burt's Bees	0.49%
48	46	John Frieda	0.48%
49	60	RoC	0.47%
50	36	Dermalogica	0.46%
51	51	AMBI	0.46%
52	40	Benefit	0.45%
53	49	Boots	0.45%
54	54	ProActiv	0.44%
55	57	Elizabeth Arden	0.43%
56	52	TRESemmé	0.43%
57	74	Boscia	0.42%
58	56	Make Up For Ever	0.42%
59	55	Kerastase	0.42%
60	53	Nivea	0.41%
61	83	Sephora	0.41%
62	50	Bobbi Brown	0.41%
63	78	Joico	0.40%
64	69	Clean & Clear	0.39%
65	58	Murad	0.39%
66	59	Rimmel London	0.38%
67	68	Wet n Wild	0.37%
68	61	CHI	0.37%
69	75	Cetaphil	0.36%
70	63	Laura Mercier	0.36%
71	65	Frederic Fekkai	0.35%
72	73	bareMinerals	0.35%
73	66	Bath & Body Works	0.34%
74	70	Urban Decay	0.34%
75	77	Vidal Sassoon	0.34%
76	89	It Cosmetics	0.34%
77	81	Wella	0.33%
78	87	Jane Iredale	0.33%
79	82	Obagi	0.33%
80	76	Lush	0.33%
81	80	Bumble and bumble	0.33%
82	71	Merle Norman	0.32%
83	79	Jason	0.32%
84	62	Nioxin	0.31%
85	133	Crest	0.31%
86	90	Tarte	0.29%
87	88	Nexxus	0.29%
88	84	Pristine Beauty	0.28%
89	98	Organix	0.28%
90	85	Biore	0.27%
91	72	Bliss	0.27%
92	92	N.Y.C. New York Color	0.27%
93	100	Biolage	0.27%
94	101	L'Occitane	0.26%
95	110	OPI	0.26%
96	111	Vaseline	0.25%
97	39	SkinCeuticals	0.25%
98	109	Pureology	0.25%
99	96	Too Faced	0.25%
100	103	NYX Cosmetics	0.25%
101	67	Banana Boat	0.24%
102	94	Max Factor	0.24%
103	95	Rusk	0.24%
104	102	Peter Thomas Roth	0.24%
105	107	Mark	0.23%
106	93	La Roche-Posay	0.23%
107	97	Caudalie	0.23%
108	113	ARTISTRY	0.23%
109	242	Infusium	0.23%
110	106	La Prairie	0.23%
111	126	Giovanni	0.23%
112	1198	InStyler	0.23%
113	112	Moroccanoil	0.22%
114	108	Hawaiian Tropic	0.22%
115	104	ReVive	0.22%
116	164	Supersmile	0.21%
117	99	Jergens	0.21%
118	148	T3	0.21%
119	143	Cosmedicine	0.20%
120	116	Goody	0.20%
121	120	Sonia Kashuk	0.17%
122	131	Sunsilk	0.17%
123	165	Mario Badescu Skin Care	0.17%
124	132	Prescriptives	0.17%
125	127	Essie	0.16%
126	141	Hard Candy	0.15%
127	152	Goldwell	0.15%
128	129	La Mer	0.15%
129	136	Head & Shoulders	0.15%
130	160	Noxzema	0.15%
131	161	Paula's Choice	0.15%
132	146	PHYTO	0.15%
133	149	Milani	0.15%
134	91	DERMAdoctor	0.14%
135	130	Eucerin	0.14%
136	191	Yes To	0.14%
137	159	Alterna	0.14%
138	155	SK-II	0.14%
139	158	got2b	0.14%
140	188	Remington	0.14%
141	175	Vincent Longo	0.14%
142	161	ulta	0.14%
143	151	Secret	0.14%
144	156	Sebastian	0.13%
145	140	Biotherm	0.13%
146	114	Biorga	0.13%
147	177	L'ORAC	0.13%
148	N/A	Clear	0.13%
149	151	Matrix	0.13%
150	587	Obsessive Compulsive Cosmetics	0.13%
151	513	Deva	0.12%
152	180	Jane	0.12%
153	181	Korres Natural Products	0.12%
154	225	Fresh	0.12%
155	163	Giorgio Armani	0.12%
156	161	CHI	0.12%
157	174	Cetaphil	0.12%
158	187	Carol's Daughter	0.12%
159	198	C.O. Bigelow	0.12%
160	186	DDF	0.12%
161	166	Mizani	0.12%
162	154	Vichy Laboratories	0.12%
163	189	Clearasil	0.12%
164	167	theBalm	0.11%
165	125	Body Drench	0.11%
166	185	VO5	0.11%
167	232	Dr. LeWinn by Kinerase	0.11%
168	139	Josie Maran	0.11%
169	183	Rene Furterer	0.11%
170	157	AHAVA	0.11%
171	174	Queen Helene	0.11%
172	203	Becca	0.11%
173	194	Ojon	0.11%
174	162	Caress	0.11%
175	207	Charles Worthington	0.11%
176	171	ElanVeda	0.11%
177	147	Clearasil	0.11%
178	177	EltaMD	0.11%
179	154	Freeman	0.11%
180	189	theBalm	0.11%
181	167	Body Drench	0.11%
182	185	VO5	0.11%
183	232	Dr. LeWinn by Kinerase	0.11%
184	139	Josie Maran	0.11%
185	224	Rene Furterer	0.11%
186	220	AHAVA	0.11%
187	238	Queen Helene	0.11%
188	237	Becca	0.11%
189	304	Molton Brown	0.11%
190	278	Jo Malone	0.11%
191	295	Principles Secret	0.11%
192	303	SkinMedica	0.11%
193	324	Dr. Bronner's	0.11%
194	281	YonKa	0.11%
195	282	Skin Doctors	0.11%
196	307	Sea Breeze	0.11%
197	291	Rephase	0.11%
198	256	Ocean Potion	0.11%
199	339	Burberry	0.11%
200	239	Sally Hershberger	0.10%
201	208	Basis	0.10%
202	182	Ole Henriksen	0.10%
203	190	Nair	0.10%
204	170	Avene	0.10%
205	195	Soft Sheen Carson	0.10%
206	197	CosMedix	0.10%
207	234	no!no!	0.10%
208	215	Pixi	0.10%
209	211	Kinerase	0.10%
210	410	Pravana	